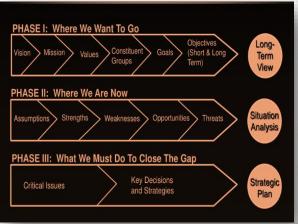


# Capability Statement

DUNS: 079988727 CAGE: 7GGF4 UEI: HAMIVHYMMP17









**Transcontinental Consulting, LLC (TCC) is** a certified Minority Business Enterprise that takes pride in developing and maintaining lasting relationships with our business partners, both domestic and international. Our mission is to identify opportunities and solve problems for clients in the commercial, government, and nonprofit sectors by identifying and executing solution-based business and management consulting services that align with your organization's strategic vision.

Transcontinental Consulting offers a full range of innovative and cost-effective business solutions designed to meet the demands of today's dynamic mission-critical requirements. TCC has the technical, and operational experience necessary to support all phases of the development life cycle. Our certified consultants have strong strategic business, technical, and operational backgrounds which enable us to better comprehend your business needs. We help clients combat critical decisions and improve outcomes in complex systems through data-driven research. Our innovative approach is solution-based and strategic to reduce risks and to improve our clients domestic and global business position.

## Company Information

Established: 03.27.2015 State of Incorporation: Virginia

Geographical area(s) served: Nationwide / International

*Office Locations:* 400 Corporate Drive, Suite 201 Stafford, Virginia 22554

> Ras Al Khaimah, Dubai United Arab Emirates

### **Core Competencies**

- Project Life Cycle Management (Agile, Waterfall, & Hybrid)
- Change Management
- Requirements Management
- Configuration Management
- Strategic Management Consulting
- **Management Consulting**
- Marketing Strategy
- Staff Augmentation
- **Business Development Consulting**
- **Business Process Reengineering**
- Personnel Development / Leadership Training
- Cross Culture Awareness
- Process Improvement
- Resource Planning / Resource Management

### **Key Differentiators**

- Business and Technical Cross-Industry Experts aligning People, Process, Technology, and **KPIs**
- Dedicated to client success with a track record of meeting and exceeding client satisfaction
- Seasoned consults with strong interpersonal, functional, and technical skills who incorporates industry best practice to provide robust client solutions
- Over 20 years of combined technological and global project experience with CONUS & OCONUS businesses

#### Point of Contact:

Dr. Ricky A. Gallaway President & Founder Office: (540) 356-5360 Mobile: (703) 869-7425

ricky.gallaway@transcontinentalconsulting.com

#### **Registration Numbers**

LDBE Cert # LD21280888

SBSD Small, Micro, Minority Owned, DBE #719080,

eVirginia Vendor Service HQ Acct # VS0000172842

Florida Registration # M16000004543

North Carolina # C202203500593-1

#### **Industry Codes**

334310 - Audio and Video Equipment Manufacturing

541611 - Administrative Management and General Management

**Consulting Services** 

541612 - Human Resources Consulting Services

541613 - Marketing Consulting Services

541618 - Other Management Consulting Services

561210 - Facilities Support Services

541720 - Research and Development in the Social Sciences and

Humanities

611310 - Colleges, Universities, and Professional Schools

611430 - Professional and Management Development Training

#### **Past Performance**



Client: OPM Place of Performance: Washington, DC **Period of Performance:** 05/2021 - 09/2021Contract Value: \$3.29M

**Scope of Work: Project Management** 

& Technical Assistance

**Mary Washington** Healthcare

> Client: Mary Washington Healthcare Place of Performance: Fredericksburg, Virginia

**Period of Performance:** 02/2022 - 08/2022

**Contract Value: \$143K** 

Scope of Work:

**Strategic & Operations Planning** 

#### Clients







### **Socio-Economic & Professional Certifications**

Use of logos does not imply commercial endorsement nor commitment by any agency









