



# Capability Statement

DUNS Number: 079988727  
CAGE Code: 7GGF4  
SAM UEI: HAMIVHYMMP17  
Year Established 2015

## Registration Numbers

LDBE Cert # LD21280888  
Florida Registration # M16000004543

SBSD Small, Minority Owned, DBE #719080  
North Carolina # C202203500593-1

eVirginia Vendor Service HQ Acct # VS0000172842

**Transcontinental Consulting, LLC (TCC)** a certified Minority Business Enterprise headquartered in Stafford, Virginia, we specialize in program and project management, strategic planning, and executive leadership coaching. Our mission is clear: to meet our clients where they are, understand their unique needs and challenges, and collaborate in developing strategic initiatives. We provide comprehensive consulting services that empower organizations to achieve their strategic vision and exceed their goals, and driving success through tailored innovative solution

**Transcontinental Consulting** offers a comprehensive suite of innovative and cost-effective business solutions tailored to meet today’s dynamic, mission-critical requirements. Our certified consultants possess extensive technical and operational expertise across all phases of the development lifecycle, enabling us to deliver exceptional program management, strategic planning, and executive leadership coaching. We leverage data-driven research to support critical decision-making and improve outcomes in complex systems. Our solution-based, strategic approach reduces risks and enhances our clients’ competitive position both domestically and globally.

## Core Competencies

- Management Consulting
- Project Life Cycle Management  
(Agile, Waterfall, & Hybrid)
- AI Strategy & Governance
- Cross Culture Awareness
- Process Improvement
- Leadership Training & Development
- Change Management
- Requirements Management
- Strategic Management Consulting
- Marketing Strategy
- Staff Augmentation
- Business Development Consulting
- Business Process Reengineering

## NAICS Codes

- \*541611 - Administrative Management and General Management Consulting Services
- 541512 - Computer Systems Design Services
- 541612 - Human Resources Consulting Services
- 541613 - Marketing Consulting Services
- 541618 - Other Management Consulting Services
- 541330 - Audio visual and IT (information technology) systems
- 611430 - Professional and Management Development Training integration design services

## Key Differentiators

Prioritizing client individuality, fostering innovation, and enhancing strategic positioning. We tailor our solutions to meet the unique needs of each client, ensuring personalized, impactful outcomes.

## Socio-Economic & Professional Certifications

Use of logos does not imply commercial endorsement nor commitment by any agency



## Contact Information

Dr. Ricky A. Gallaway, PMP  
Chief Executive Officer  
703-869-7425  
400 Corporate Drive Suite 201 Stafford VA 22556  
ricky.gallaway@transcontinentalconsulting.com  
www.transcontinentalconsulting.com